

WHY KGH BORDER SERVICES?

We are experts in border management and passionate about developing the processes and procedures related to it.

All our experts have extensive experience of best practice and international standards. Theory yes, but more important is hands-on practical experience of what will work and, just as important, what is likely not to work.

KGH applies international standards developed e.g. by the WCO and the UN, and we believe it is important to learn from others. Best practice can be found in different parts of the world and we advocate the importance of balancing the unique qualities of your organization with the practices that it has in common with others when applying best practice. There is no one size fits all best practice.

Our expertise covers border management related areas such as controls, trade facilitation, accreditation programmes, AEO, risk management, revenue enhancement, recognised best practice, international standards, single window, IT-architecture, detection technologies, security as well as procurement processes and more.

We are also able to assist you in developing business cases to be presented to tentative donors for projects requiring external funding.

THE WAY FORWARD

Constant changes are challenging the way business have been done.

The procedures of border crossing have evolved over time and date from an era when time spent at the border just simply was not an issue. Today things are different...

What used to be an excellent way of doing business might still be working today, but is not likely going to assist you in achieving your goals of tomorrow.

Now it is time to act and to address the issues of tomorrow - we are ready to assist!



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Your Partner in Border Management Modernisation

KGH BORDER MANAGEMENT SERVICE PORTFOLIO

A DYNAMIC WORLD

The world is ever-changing and the speed of change is accelerating. Keeping pace with change is difficult and failure to do so is a formula for disaster.

Today, government agencies must be responsive to change, improve performance, and eliminate inefficient processes and activities in order to meet their agency goals and the expectations of the citizens.

Sustainable economic growth and national security are important objectives for every country and the border agencies are key players. The way international trade and travel is managed at the borders has a significant impact on the economy and national security of that particular country and it could have serious implications for others.

In many parts of the world, considerable resources are being spent on physical infrastructure to facilitate trade and expedite border crossing. However, if the working methods of the agencies at the border are not modernised accordingly the line of trucks and people waiting to cross the border will remain.

The growth in traffic and the increasing demands on security clearly show there is a need for many border agencies to review their processes and procedures.



YOUR FUTURE BUSINESS PROCESSES

The objectives of a border agency are often closely related to revenue and national security. The means of achieving these goals must be continuously improved since the environment as well as the prerequisites change.

An unbiased analysis of your business processes will identify the most beneficial changes that should be made to meet future challenges.

An analysis will establish the difference between the business as it is at present, and as it is supposed to be, or even more important; give an impartial opinion on how it best should meet your objectives.

The analysis should give suggestions on how to update and change processes and procedures, the way you do business, in order for your organisation to confidently and efficiently meet the future. The analysis should also lead to concrete proposals on how to implement suggested changes.

SERVICE PORTFOLIO

Whatever your existing border management arrangements are, KGH is able to provide assistance on e.g.:

- Review, evaluation and assessment of processes and procedures;
- Review, evaluation and assessment of technical equipment;
- Assistance on definition of future needs and processes;
- GAP-Analysis;
- Road mapping of the future (Strategies, Policies);
- Provision of concrete improvement suggestions;
- Optimization of processes and technology;
- Pre-procurement assistance;
- Procurement assistance;
- Concept of Operations, CONOPs;
- Standard Operating Procedures, SOPs;
- Project Management;
- Training;
- Best practices and benchmarking tours;
- Implementation of standards (WCO, UN, etc.);
- Implementation of Best Practices; and
- IT-strategy, architecture and solutions review with plan for actions.

Analysis is the process of breaking something complex into smaller parts to gain a better understanding of it.